



Savage Sales Secrets: 29 Proven Strategies For Profitable Sales

Steve Savage

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Steve Savage, master salesperson and coach, teaches you how to:

- * Get high productivity without high pressure.
- * Soft sell with a soft approach, soft presentation and soft close.
- * Build a great sales force by drawing out the “inner fury” in each person.
- * Motivate with praise, not punishment.
- * Develop master salespeople no matter what their education, background, gender or age.
- * Sell more by talking less.
- * Make the right presentation so the close is automatic.
- * Close large groups through sincerity and honesty.
- * Increase your sales through brilliant telemarketing

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