



The Performance Pipeline: Getting the Right Performance At Every Level of Leadership

Stephen Drotter

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The guide that defines the results required at each organizational level to sustain business success

It's not enough to build a company full of people with leadership skills. *The Performance Pipeline* digs deep into the real work of executing business results at each leadership layer.

- Filled with lessons and examples from the author's 40 years of experience
- Shows how to set performance standards, make sure the right work is being done, and remove performance barriers
- Illustrates how leaders can make the transition to the next level and achieve full performance

This book gives leaders in any industry an advantage over the competition.



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