



Motor Insurance Simplified

Mr. Mohammed Sadullah Khan

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This is an excellent book on Motor Insurance providing the real insurance perspective, written in a simple and practical language. The author has more than 28 years of experience in the field and is highly qualified. The book is a reflection of practical experience, professional education and academic exposure. This book is suitable for a wide range of audiences from high school students to motor insurance experts. It is useful for those who are pursuing professional insurance qualifications; it can also aid the insurers, brokers, agents, loss adjusters, regulators, traffic authorities and buyers of vehicle insurance. It covers the various aspects such as the Benefits of motor insurance, Legal aspects and principles, Coverage and products, Underwriting, Claims, Surveyors or loss adjusters, Fraud, Reinsurance, Consumer protection, IT, Marketing mix, Glossary.

Mohammed Sadullah Khan, is a Senior Faculty at the Course design and delivery section, The Institute of Finance (Saudi Arabian Monetary Agency), M.B.A. (University Topper), FIII, and CIP cum FCII (UK). Worked for R&SA Insurance, a (Direct Recruit)-New India Assurance, Indian Railways, GM-Landmark Marketing Agencies, taught Mgmt. subjects to MBA students at IIAS, Consulting Director- CMS, numerous Research Projects for CMS, NIACL, R & SA and MARG. Founder and insurance columnist "Q & A column" at one of the leading English Newspapers, Reviewed and edited many books including joint material in association with CPCU (The Institutes, USA). Author - "Reinsurance for Beginners", "Customer Advice", "Savings on Motor Insurance", "Understanding Health Insurance" and "Pigeon and the cat plus other episodes". He can be reached at mosakhan40@gmail.com. & www.generalawarenessforall.blogspot.com.

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