



## Fundraising for Small Museums: In Good Times and Bad (American Association for State and Local History)

*Salvatore G. Cilella Jr.*

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This clear, accessible manual is designed specifically for people running the thousands of small museums, historic houses, and historic sites across the U.S. and Canada. Typically, these smaller institutions lack endowments and are under-funded. They also tend to be understaffed, so that their administrators wear many hats: curator, researcher, building manager, accountant, and fundraiser, to name a few. This guide will help small-museum administrators perform their jobs more efficiently by teaching them how to secure funding for their programs and institutions.



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